

## Gianni & Origoni continues to expand its Banking & Finance practice with the arrival of Norman Pepe and the iLS team

The integration with iLS strengthens the firm's expertise in structured finance and distressed debt, offering increasingly comprehensive and innovative solutions for both domestic and international clients

London/Milan, 20 October 2025 – International law firm Gianni & Origoni continues to grow by strengthening its Banking & Finance practice with the arrival of Norman Pepe and the entire team from iLS London – Milan, the boutique firm founded by Norman and specialised in structured finance and distressed debt.

Effective 1 January 2026, Norman will join Gianni & Origoni as Foreign Partner, accompanied by his team of experts: Fabrizio Occhipinti, Federico De Zan, Luca Marzolla, and Allegra Batacchi Greco.

He will be based in the firm's London office, while the rest of the team will operate from the Milan office, further strengthening the firm's presence on the ground and enhancing its ability to meet the needs of both Italian and international clients in an even more comprehensive and tailored manner.

Recognised as one of the leading experts in structured finance applied to the non-performing loans (NPL) sector, Norman's practice focuses on banking and structured finance, with a focus on residential and commercial mortgage-backed securitisation transactions, distressed portfolios, non-performing loans, principal finance and real estate finance transactions.

His experience, along with that of his team, further enhances the capabilities of the Banking & Finance department, strengthening Gianni & Origoni's ability to support clients in increasingly complex and cross-border transactions.

Norman graduated with honours in Law from the University of Florence in 2000 and is qualified both as an Italian lawyer as well as a Solicitor of England and Wales. Before launching iLS in 2018, he gained extensive experience at leading Italian and international law firms in London and Milan.

With the addition of Norman and his team, Gianni & Origoni's Banking & Finance department now counts 35 professionals, including 7 partners, further strengthening the firm's position as a leading player in the international legal market.

Giuseppe De Simone, Co-Managing Partner and Co-Head of the Banking & Finance Department, commented: "We are delighted to welcome Norman and his team. Their experience and specialised expertise in the field of structured finance are an asset for our clients, who will benefit from enhanced capabilities in this area. This further strengthens our ability to tackle global challenges effectively and in a timely manner."

Norman Pepe stated: "The integration between iLS and Gianni & Origoni marks another important step in the growth of our team and the consolidation of our expertise and services within our practice. We are confident that the synergies between our firms will further expand the services we offer our clients as well as strengthen our leading role in the most significant transactions in the market."

### Notes to Editor:

Gianni & Origoni is an international law firm with over 490 lawyers distributed in the offices of Rome, Milan, Bologna, Padua, Turin, Abu Dhabi, Brussels, Hong Kong, London, New York and Shanghai.

The firm is considered among the leaders in Italy in global business services and is active in the field of M&A, Corporate, Antitrust and Regulatory, Litigation and Arbitration, Environmental, Administrative Law, Labour, Banking & Finance, Financial Markets, Insurance, Industrial Law, White Collar Crime, Real Estate, Restructuring, Tax, Energy and Infrastructure, IP, Insolvency and Reorganisations, Shipping Aviation and Transportation, Wealth and Trust.

In 2024 the firm won "Italy Legal Adviser of the Year" at the Mergermarket European M&A Awards.

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